

AURA SEA

Modern Crewing with Human Values

Founder Story · Ukrainian Seafarers · Crew Welfare · Maritime Innovation



Made with **GAMMA**

From Seafarer to Founder



For **12 years**, I worked at sea across multiple vessel types — gaining hands-on experience in navigation, crew management, safety procedures, cargo operations, port inspections, and multicultural teamwork.

This frontline experience gave me a deep understanding of the real needs of both **seafarers and shipowners** — the foundation on which AURA SEA was built.

12 Years

At sea

Multiple

Vessel types

Officer

Rank

Global

Operations

APRIL 2022

The Beginning During Wartime

When war broke out and travel restrictions were imposed across Ukraine, continuing a traditional maritime career became impossible. Rather than leaving the industry, I chose to **help fellow Ukrainian seafarers find employment** — starting as an independent recruiter connecting qualified candidates with crewing agencies.

Candidate Sourcing & Interviews

Identifying qualified seafarers and conducting structured assessments

CV Preparation & Document Checks

Certificate verification and full compliance review

Candidate Presentation

Professional submission to agency partners



Building a Seafarer Database



Working alongside multiple crewing agencies, I developed a **structured digital recruitment system** — creating a classified database of Ukrainian seafarers organized by rank, vessel type, experience, and availability.

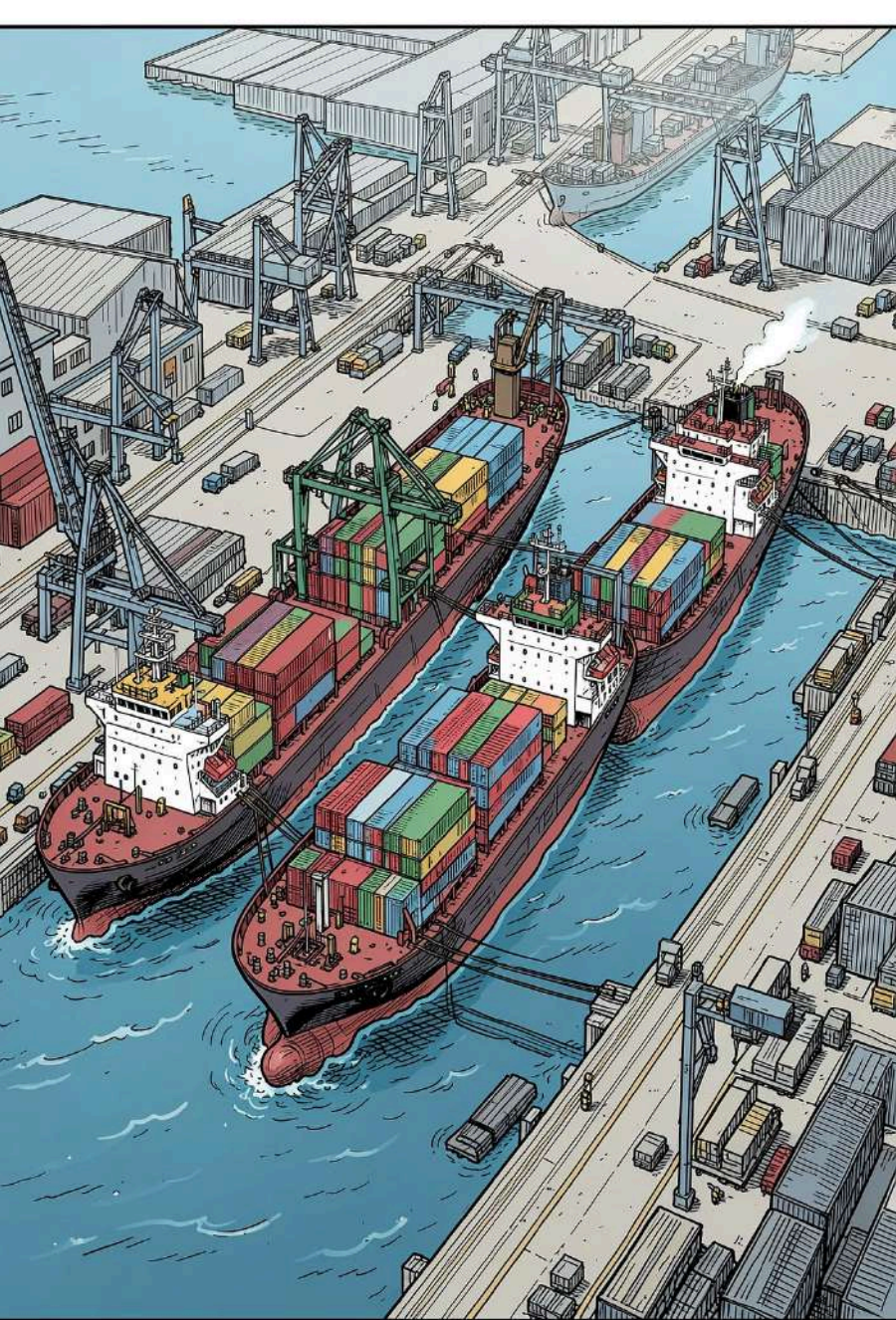
This system became the operational backbone of AJURA SEA, enabling faster, more accurate candidate matching.

→ Digital Recruitment Workflow

→ Structured Candidate Classification

→ Growing Seafarer Database

→ Faster Candidate Matching



MILESTONE

The First Direct Client

After months of building relationships and refining the recruitment process, AURA SEA secured its **first direct cooperation agreement** with a Ukrainian shipowner operating a fleet of three vessels.

Before

Working through intermediaries and third-party agencies

After

Direct crew sourcing responsibility for an entire fleet

Result

Proven capability to deliver end-to-end crewing solutions

EXPANSION

Returning to Sea & Expanding Horizons

Joining a vessel as **Second Officer** and departing Ukraine through the Grain Corridor marked a pivotal turning point – enabling the resumption of international networking and business development while continuing to grow AURA SEA remotely.



Active Sea Service

Maintained operational credibility and industry presence



International Networking

Expanded professional contacts across global maritime hubs



Remote Business Growth

Continued AURA SEA development while at sea



International Maritime Networking



AURA SEA's growth accelerated through active participation in **maritime conferences, crewing summits, and industry events** worldwide — creating direct access to shipowners, decision-makers, and strategic partners.



Meet Shipowners

Direct relationships with fleet operators



Global Trends

Study innovative crewing technologies



Strategic Partnerships

Build long-term industry alliances



INTERNATIONAL PROJECTS

Middle East Recruitment Projects

Through international networking, AURA SEA secured recruitment mandates for operations linked to **ADNOC and Saudi Aramco** — representing the agency's entry into high-compliance, specialized offshore personnel sourcing.



Offshore Recruitment

Specialized personnel for offshore operations



High-Standard Compliance

Meeting stringent international requirements



International Candidate Management

End-to-end sourcing and vetting

Strategic Partnerships



AURA SEA established **cooperation agreements with international maritime partners**, significantly expanding the seafarer database and recruitment capabilities. While some partnerships prioritized candidate flow over commissions, each relationship strengthened the agency's global reach and operational capacity.

Expanded Candidate Pool

Broader access to qualified Ukrainian seafarers across all ranks

Enhanced Recruitment Reach

Ability to serve more clients across multiple regions

Foundation for Growth

Partnerships that scale with AURA SEA's ambitions

VISION

From Resilience to Global Crewing Excellence

What began as a personal response to wartime challenges has evolved into a **structured, values-driven crewing agency** — built on real seafaring experience, digital innovation, and genuine care for people at sea.

Human-Centered

Every seafarer is more than a CV

Shipowner-Focused

Reliable, compliant, and responsive

Innovation-Driven

Digital systems, global standards

Ukrainian Excellence

World-class talent, proudly represented

i **AURA SEA** — Connecting qualified Ukrainian seafarers with shipowners who value quality, compliance, and crew welfare.



Training and Competency Development

AURA SEA partners with one of Europe's leading maritime training centers to provide seafarers with advanced professional development.



Bridge Simulator Training



Engine Simulator Training



Professional Development



Career Growth



Official Recognition

AURA SEA achieved official legal status and obtained approval from the Ministry of Economy of Ukraine through an officially registered international cooperation agreement.



Official Legal Status



Ministry Approval



International Cooperation Agreement



A Different Vision of Crewing

Most crewing agencies focus only on recruitment. AURA SEA focuses on people.

We believe crew stability starts long before embarkation and continues long after disembarkation.



Trust



Transparency



Family Support



Long-term Cooperation



Professional Development



Psychological Support Program

One of AURA SEA's unique initiatives is psychological support for both seafarers and their families, developed together with a professional psychologist.



Family Stability



Emotional Resilience



Better Communication



Reduced Stress



Improved Crew Retention



How We Work Today

AURA SEA provides complete crew management support, delivering ready-to-employ seafarers directly to shipowners.

01

Candidate Sourcing

02

Crew Screening

03

Interviews

04

Certificate Verification

05

Authenticity Checks

06

Medical Documentation Review

07

Compliance Review

08

Candidate Preparation

09

Embarkation Support

10

Follow-up Support



Compliance and Quality Standards

Our recruitment process follows international maritime standards and best practices to ensure quality and crew welfare.



**MLC 2006
Principles**



**ISM Code
Requirements**



**STCW
Standards**



**Crew Welfare
Principles**



**Document
Verification
Procedures**



**Professional
Recruitment
Ethics**



Why Shipowners Choose AURA SEA

Shipowners trust AURA SEA for reliable, professional crew management backed by real maritime experience.



**Founder with
12 Years Sea-
going
Experience**



**Direct
Understanding
of Vessel
Operations**



**500+ Screened
Ukrainian
Seafarers**



**Modern
Recruitment
Technologies**



**Family Welfare
Approach**



**Strong
Compliance
Focus**



Personalized Service



**Long-term Partnership
Mindset**



Vision for the Future

AURA SEA aspires to become a trusted international crewing partner recognized for excellence, innovation, and genuine care for seafarers.



**High-Quality
Ukrainian
Seafarers**



Crew Stability



**Innovation in
Recruitment**



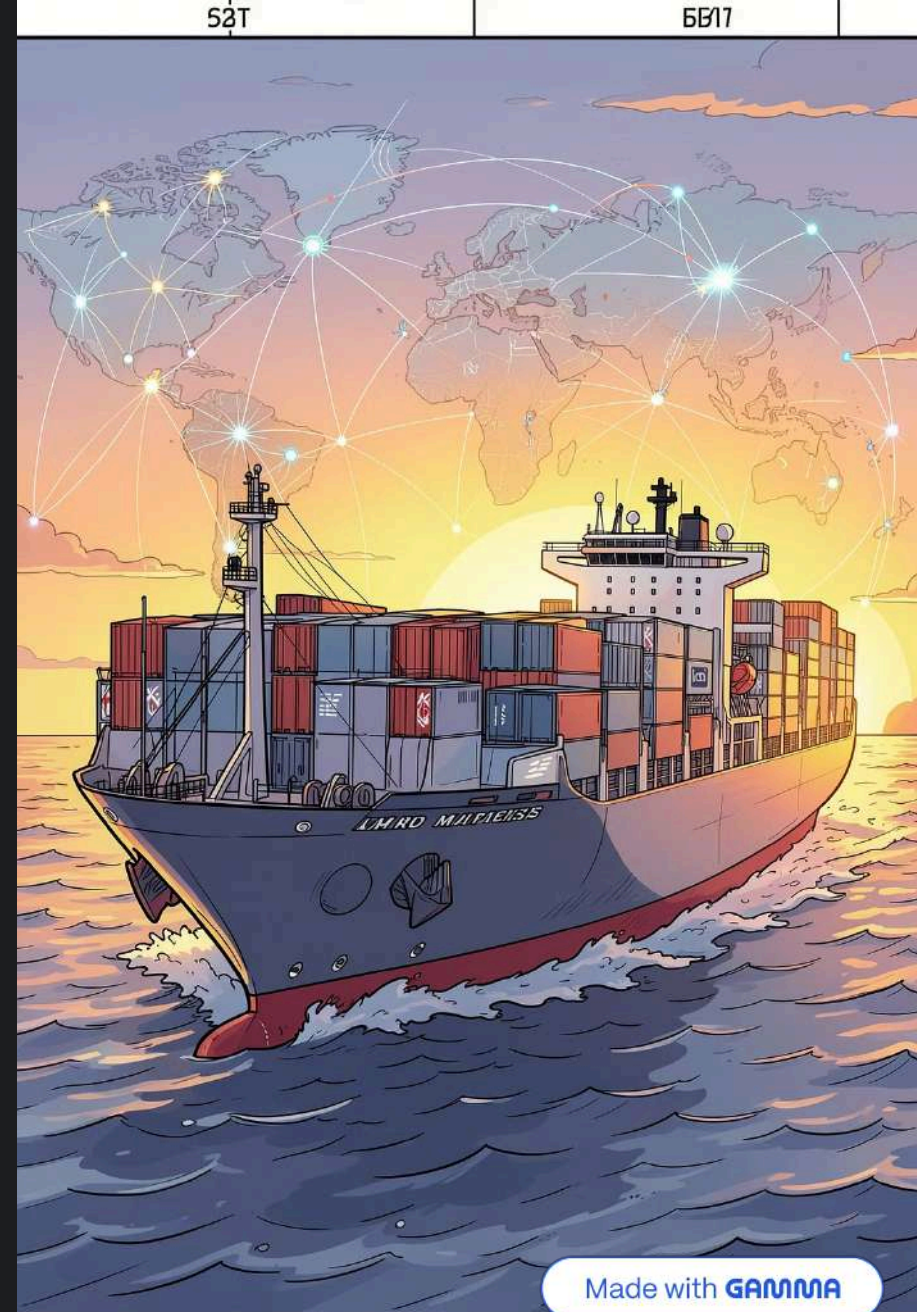
**Family Support
Programs**



**Professional
Development**



**Long-term
Value Creation
for Shipowners**



Thank You

AURA SEA

Modern Crewing with Human Values

Strong crews are built on trust, professionalism, and care.

Contact:

www.aurasea.org

